

Dear Sirs,

I would appreciate it if you would consider me for the **Hyperscale Data Centre - Senior Project Manager** position in Doha, Qatar.

I am European educated and **chartered Electrical, Electronics & Communications Engineer with Master of Science degree**, with more than 30 years of international experience in **Design & Engineering, Project Management, Construction Management, Business Management, Commercial Operations & Cost Control and Commissioning** related to a different kind of **end-to-end large-scale construction projects** and various technologies, also to **Data Centers**, covering **MEP/HVAC/MV/LV/ELV/AccessControl/Alarm/Fire/CCTV/BMS/UPS/ICT fit-out and CSA works**.

On top of my recent **7 years of Data Center related activities in Belgium, Spain, Germany and Qatar**, in my extensive career, being international **Consultancy & System Integration company Managing Partner, GM and Projects & Engineering Director** for more than 20 years, I led **delivery of a huge number of complex and large projects** and installations, including **Data Centers, Telecoms, Pharma, Airports, Museums, Concert Halls, Cinemas, Theaters, Universities, Stadiums & Sport Venues, Railway & Bus Facilities, Government & Corporate Facilities, Hotels & Conference Halls, Buildings, TV & Radio Broadcasters, Defence, Juridical, Public Safety, etc. in 15 countries worldwide**.

Led the company expansion to the **international group of companies** with 11 offices in Europe, Middle East, Asia, Australia & Pacific.

Directly involved in several multi-billion EURO value projects and many multi-million EURO projects.

I am **PMP-certified Chartered Engineer**, and also an IEEE Member, so familiar with the international codes & standards, engineering principles, quality standards & specifications and aware of the local regulations, EHS requirements and LOTO and SPA procedures.

I consider myself to be a self-motivated team player and proactive, responsible & organized **technical manager** with good leadership, stakeholders and team management, **coordination, communication and interpersonal skills**.

Because of that, my **extensive international, including Doha, engineering & construction management, hyperscale DC experience** and the education level, I hope that I will meet the job requirements.

I am an **EU national, immediately available in Frankfurt, Germany and ready to relocate again to Qatar**.

Please find my CV enclosed and thank you in advance for considering this application.

Kind regards,

Hrvoje Balasko, MScEE, CEng, PMP

Mobile: +49 1522 400 4295

E-mail: hrvoje.balasko1@gmail.com

LinkedIn: <https://linkedin.com/in/hrvoje-balasko-789a689/>

CV - HRVOJE BALASKO

mobile: +49 1522 400 4295

e-mail: hrvoje.balasko1@gmail.com

LinkedIn: <https://linkedin.com/in/hrvoje-balasko-789a689/>



Summary

Project & Construction Management, Business Management, Design & Engineering, Testing & Commissioning and Consultancy experience combined with a broad spectrum of technical expertise.

Structured personal style with business-driven focus.

Extensive sales and business experience related to huge number of various projects delivered in many countries.

Results oriented professional with international experience in managing relationships with customers, vendors, partners and cross-functional teams.

Skilled at learning new concepts quickly, exploring all the opportunities and evaluating possible approaches, working well under pressure, and communicating ideas clearly and effectively.

Fluent in English, Croatian, Bosnian, Serbian, intermediate level in German, beginner in Italian.

Skills and

Competencies

Project Management, Construction Management, Project Planning

Business Management, Contracting, Commercial Operations

Design & Engineering, Project Execution, Construction, MEP & ELV & ICT Works

Quality Assurance & Quality Control, Health & Safety & Environment

Testing & Commissioning, Operations, Maintenance, Facility Management

Consultancy

Career History & Accomplishments

Senior Project Manager, EMEA, EdgeConneX, Frankfurt, Germany (global DC developer and operator) 2023-2026

- Project Management – **Hyperscale Data Centers, Tier 3/4**, EMEA region, one DC project in Spain and 3 hyperscale DC projects for AWS in Germany, near Frankfurt

Project Director, DPI – Datalec Precision Installations, Berlin, Germany (main contractor) 2023

- Project Management, Construction Management, Engineering – **Data Centers, Tier 3**

MEP Lead, Dornan Engineering, Mons, Belgium (main contractor) 2022 - 2023

- Project Management, Construction Management, Engineering – **Hyperscale Data Centers, Tier 4**, Google Hyperscale DC, 1st phase of 512 MW site

Electrical Package Manager, Mercury Engineering, Berlin, Germany (main contractor) 2022

- Project Management, Construction Management, Engineering – **Hyperscale Data Centers, Tier 3**, Vantage BER1 Data Centers

Project Manager and BDM, BELMET 97, Zagreb, Croatia (trading company) 2020 - 2022

- Project Management, Sales & Marketing, BDM, measurement & scientific solutions (*temp position*)

Senior Project Manager, Neumann and Mueller, Dubai, UAE (contractor) 2020

- Project Management, various projects in the Middle East, including:
 - EXPO 2020, Dubai – several national exhibition pavilions

Senior Engineering Specialist, ASTAD Project Management & Consult, Doha, Qatar (PM & Consultancy) 2018 - 2020

- Technical Consultancy, acting as **Project Director Assistant**, delivered large government owned projects in Qatar, including:

National Museum of Qatar, Doha, Qatar, very large, **3,5 billion EURO** total value project, **130 million EURO** value of my part, team size in total: 2900 people, 300 people reporting to me, including **Data Center, Tier 2**

Ministry of Education and Higher Education HQ, large multi-building project, **290 million EURO** total value, **10 million EURO** value of my part, team size in total: 2100 people, 200 people reporting to me, including **Data Center, Tier 2**

Northwestern University, Education City, Doha, Qatar, **90 million EURO** total value, **2.4 million EURO** value of my part, team size in total: 1100 people, 70 people reporting to me, including **Data Center, Tier 2**

Several **FIFA football stadiums**, Doha

Several other universities & schools, mostly in Education City, Doha

Education City People Mover (tramway), Doha

Senior Project Manager, BGL Engineering - Secuoya Group, Spain (contractor) 2018

• Project Management - Design & Build, various AV/IT/ELV/MEP Systems, including:

- National Museum of Qatar, Doha

Senior Project Manager, MOSECO Qatar, Doha, Qatar (contractor) 2018

• Project Management - Design & Build, various IT & ELV Systems, including:

- **Northwestern University Qatar, Media Majlis** - Media Museum, **2 million EURO** value, 30 people reporting to me, including part of **Data Center, Tier 2**

Project & Construction Manager, Concord Electrical, Doha, Qatar (contractor) 2016 - 2017

Installation of MEP, Communication, IT, Control, Fare Collection and Signaling Systems in Doha Metro and Lusail LRT transportation systems (*for Thales Group International*), **40 billion EURO** total value of those two projects, **30 million EURO** value of my part, team size in total: 38.000 people, up to 3.000 people reporting to me, including number of small/medium sized **Data Centers, Tiers 1/2/3**, in two Main and two Spare OCC's, and in more than 80 metro and tram stations

Project Manager, Operation Manager & BDM, AVC Doha & Panoutron, Doha, Qatar (contractors), part-time 2009 - 2015

Project management, projects planning, preparation of sales and bidding proposals.

Different technologies including MEP, ELV and ICT were covered.

Customer list included government, public, educational, conference, sport venues, private and military customers.

Deployed projects include:

Several hospitality and sport stadiums related projects

PEO - Handball Arena (sports arena) - ELV part

Qatar Foundation Academy - QF Auditorium

Qatar Foundation - Music Academy and QF Radio

Ministry of Interior, Qatar - several projects, classified

Ministry of Defence, Qatar - several projects, classified

CEO and Project Manager, LMT Laboratory of MM Technologies, Zagreb, Croatia, Europe (contractor) 2012 - 2015

Project management, construction, project planning and preparation of sales and bidding proposals.

Multiple technical roles include a wide range of complex MEP, ELV, IT, AV and Broadcast system design, projects implementation & commissioning and after sales support tasks.

IT, AV, Broadcasting, lighting, defence, telecommunications, radio communications and ICT related technologies were covered

Deployed projects include:

Croatian Parliament & Croatian Government - Conference, Voting, Digital Signage, Broadcast and PA System, **1,3 million EURO** project value, 10 people reported to me, including part of **Data Center, Tier 1**
More than 70 digital cinema theaters in several countries
Croatian TV, theaters, museums – several technical projects

Projects & Engineering Director, Managing Partner, CEO, AVC GROUP 1990 - 2011
International (international consultancy and system integration group)

Held key responsibility in the development of the company to a significant international supplier of telecoms, data centers, infrastructure, governments, educational, hospitality, public & commercial buildings, stadiums and sport venues, juridical, security, defence, events, museums and exhibition markets with related MEP, ICT, ELV and radio communication systems.

Extensive communication experience with local, regional and international business partners and customers.

A huge number of successfully delivered Construction, MEP, IT, ELV, Security & Defence and RF related projects involving construction, system design, project management and testing & commissioning, in 15 countries.

Hundreds delivered mixed-use turn-key **projects in several countries**, including:

Number of conference centers and concert halls (more than 10)
Number of 5-star hotels (more than 20)
Number of residential & villas related projects
Number of boardrooms (more than 20)
Number of sport venues & stadiums related projects (more than 15)
Several theme parks
Number of museums (more than 15)
Large number of digital cinema theaters (more than 100)
Large number of exhibitions & events (more than 300)
Number of performance arts theaters (more than 10)
Number of courts (more than 60)
Number of universities and schools (more than 20)
Number of telecom projects (more than 20)
Number of special, classified projects (government/police/military related)
Number of public transportation projects (more than 30)
Several airports related ELV projects (more than 10)
Several highway and tunnels related ELV projects
Several power generation and distribution related ELV projects
Several communication & RF transmission related projects
Several government and public safety related projects
Parts of **several data centers**, projects value 50 - 600 k EURO, team sizes 5 to 40 persons, including:

HT – Croatian Telecom (Deutsche Telecom), Zagreb, Croatia, Tier 2

Vipnet Telecom, Zagreb, Croatia, Tier 2

B.net, Zagreb, Croatia, Tier 2

Croatian Radio-Television, Zagreb, Croatia, EU, Tier 3

HAKOM (Government Telecom Regulator), Zagreb, Croatia, Tier 1

RTL Television, Zagreb, Croatia, Tier 2

Nova TV, Zagreb, Croatia, Tier 2

Ministry of Interior & some Special Agencies, Zagreb, Croatia, Tier 2 (classified)

Megatrend Data Center, Zagreb, Croatia, Tier 2

IBM Data Center, Zagreb, Croatia, Tier 1

CTO and Engineer, OTV, Z3 TV and Radio 101, Zagreb, Croatia, Europe 1996 - 2011

Technical management and radio & TV program production at different radio and TV broadcasting facilities including studio and RF systems design, technical operation and maintenance, in-station and remote program production.

Military radiocommunication and radar specialist, Navy Forces 1982 –1983

Moderator and large number of scientific and technical papers published on international symposiums. 1981 - 1992

Topics included radio communication, navigation, location, broadcasting & multimedia systems and electronics & IT related technologies.

Education

Master of Science, Electrical & Electronic/Communications Engineering 1992
Faculty of Electrical Engineering and Computing, University of Zagreb, Croatia, Europe

Bachelor of Science, Electrical & Electronic Engineering 1986
Faculty of Electrical Engineering and Computing, University of Zagreb, Croatia, Europe

Memberships & Affiliations

PMP certified Member, PMI – Project Management Institute, US
Member, IEEE – Institute of Electrical and Electronics Engineers, NY, US
Chartered Engineer, Croatian Chamber of Engineers
Member, CIRO – Chartered Institution of Railway Operators, UK; AVIXA, US
Member, ELMAR – Electronics in Marine, Engineering Society, Croatia, EU

Interests

Travel, Yachting, Golf